

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q
QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended **March 31, 2025**
2. Commission identification number **54666**
3. BIR Tax Identification No. **000-163-396**
4. **SHAKEY'S PIZZA ASIA VENTURES INC.**
Exact name of issuer as specified in its charter
5. **MANILA, PHILIPPINES**
Province, country or other jurisdiction of incorporation or organization
6. Industry Classification Code: (SEC Use Only)
7. **15KM EAST SERVICE ROAD CORNER MARIAN ROAD 2,**
BARANGAY SAN MARTIN DE PORRES, PARANAQUE CITY **1700**
Address of issuer's principal office Postal Code
8. **(632) 867-7602**
Issuer's telephone number, including area code
9. **N/A**
Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class	<u>COMMON SHARES</u>
Number of shares of common stock outstanding	<u>1,683,760,178</u>
11. Are any or all of the securities listed on a Stock Exchange?

Yes [☐] No [☐]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:
PHILIPPINE STOCK EXCHANGE; COMMON SHARES
12. Indicate by check mark whether the registrant:
 - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)
Yes [☐] No [☐]
 - (b) has been subject to such filing requirements for the past ninety (90) days.
Yes [☐] No [☐]

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

The unaudited interim consolidated financial statements of Shakey’s Pizza Asia Ventures Inc., and its wholly owned subsidiaries Bakemasters, Inc., Shakey’s International Limited, Shakey’s Seacrest Incorporated, Shakey’s Pizza Regional Foods Limited, Shakey’s Pizza Commerce, Inc., and Wow Brand Holdings Inc. (collectively, the ‘Company’ or ‘PIZZA’) as of and for the period ended March 31, 2025 and the comparative period in 2024 is attached to this 17-Q report, comprising of the following:

- 1.1 Consolidated Balance Sheets as of March 31, 2025 and December 31, 2024
- 1.2 Consolidated Statement of Income for the period ended March 31, 2025 and March 31, 2024
- 1.3 Consolidated Statement of Cash Flows for the period ended March 31, 2025 and March 31, 2024
- 1.4 Consolidated Statement of Changes in Shareholder’s Equity for the period ended March 31, 2025 and December 31, 2024.
- 1.5 Notes to Consolidated Financial Statements for the period ended March 31, 2025

Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations (Based on the unaudited consolidated financial statements for the period ended March 31, 2025)

Business Overview

Shakey’s Pizza Asia Ventures Inc. (SPAVI) or PIZZA, is the market leader in chained pizza full service restaurant, chained full service restaurant, and chained kiosks with 69.2%, 23.6%, and 14.4% market shares, respectively, based on 2024 and 2023 data from Euromonitor.

PIZZA has over 40 years of brand legacy in the Philippines. Originally an American brand established in 1954, Shakey’s expanded into the Philippines in 1975, and has since become a household name to generations of Filipinos. PIZZA is a strong brand because of its unique products paired with excellent guest service. It is best known for its original thin crust pizza and iconic Chicken N’ Mojos.

PIZZA owns the trademarks and licenses to operate the Shakey’s brand in the Philippines. With this, it has full control over the management and execution of Shakey’s Philippine operations. As the brand owner, PIZZA generates additional revenue from franchising while not having to pay royalty fees for the use of the Shakey’s name. PIZZA also owns the rights and trademarks in Asia (except Malaysia and Japan), China, Middle East, Australia and Oceania. This gives the company international expansion opportunities in the long-term. As of today, PIZZA operates stores in the Philippines, United Arab Emirates and Singapore.

PIZZA is able to serve the A, B and upper C income classes through its various sales channels. PIZZA’s dine-in segment caters mostly to families and friends who want an affordable upgrade from the usual fast-food dining. At the same time, PIZZA also reaches its guests through its delivery segment. With the shift of consumer trend towards safety and convenience, PIZZA ensures that it continues to operate well-designed, comfortable, clean and guest-oriented stores, operate an efficient delivery system for guests, and expand its online sales platform to align itself with current market and consumption trends.

PIZZA is accessible nationwide through various store formats. These formats differ in size ranging from 120 sqm to 400 sqm. Smaller stores tend to need lower capital investment. This allows PIZZA flexibility to serve the demand of a specific market, while still achieving the desired profitability.

PIZZA has an in-house commissary that supplies proprietary raw materials and other baked products to Shakey's stores. With this vertical integration strategy, product quality is preserved and controlled while also enabling for higher sales margins.

Finally, PIZZA operates a simple business model that is cash generative and requires low upfront costs due to the simplicity of its products. This model enables high financial liquidity and an average payback period of 3 to 4 years. PIZZA also has a well-established franchised model with an industry-leading return on investment averaging 4 years.

In 2016, Century Pacific Group Inc. (CPGI) and the sovereign wealth fund of Singapore acquired majority ownership of PIZZA. CPGI is the parent company of Century Pacific Food Inc. (CNPF), the largest manufacturer of canned food in the Philippines.

Subsequently, on December 15, 2016, PIZZA successfully listed on the Main Board of the Philippine Stock Exchange (PSE) with a total of 1,531,321,053 common shares at ₱11.26 per share.

On June 1, 2019, PIZZA acquired Peri-Peri Charcoal Chicken, an emerging fast casual and full service restaurant brand in the Philippines. The acquisition includes assets and intellectual property relating to the Peri business, including its brand, trade name, and the various proprietary recipes used by the chain to make its trademark peri-peri chicken.

In August 2020, the Company entered into a master franchise agreement with Singapore-based Koufu Group Ltd to bring the *R&B milk tea* brand to the Philippines. R&B is one of the leading milk tea and bubble tea players in Singapore. It currently has more than 1,000 outlets worldwide, spanning across China, US, Singapore, Cambodia, Vietnam, Malaysia and Indonesia. Under the agreement, PIZZA shall be awarded the territorial rights to sell *R&B milk tea*, bubble tea, and other specialty tea drinks in the Philippines, through stand-alone store formats and co-branding in select *Shakey's* and *Peri-Peri Charcoal Chicken* outlets.

In December 2021, the Company entered into an agreement to purchase assets and intellectual property relating to Potato Corner, with PIZZA assuming the management of the brand beginning March 2022. Potato Corner is one of the leading and most established food kiosk chains in the Philippines. Since its inception in 1992, the brand has built a vast network of over 1,000 outlets domestically and has a growing international footprint in Asia and beyond.

Results of Operations

The following table summarizes the reported key financial information for PIZZA for the three months ending March 31, 2025 and 2024, respectively:

In ₱ Mill	Three months ending March 31, 2025	Three months ending March 31, 2024	Change YoY
Systemwide sales	5,578	4,782	17%
Net Revenue	3,511	3,091	14%
Cost of Sales	(2,739)	(2,302)	15%

Gross Profit	772	719	7%
Operating Expense	(487)	(472)	3%
Operating Income	285	248	15%
EBITDA	523	412	27%
Net income before tax	192	173	11%
Net income after tax	182	171	6%
<u>Margins</u>			
Gross profit margin	22.0%	23.3%	-130 bps
Operating margin	8.1%	8.0%	+10 bps
Net income margin	5.2%	5.5%	-30 bps

Results of Operation

- Shakey's Pizza Asia Ventures Inc, one of the Philippines' leading multi-brand food service groups, posted 17% YoY systemwide sales growth for the first quarter of 2025. Broad-based growth was delivered by all brands in both domestic and international segments, on the back of its global network expansion and same-store sales growth (SSSG).
- Reported same-store sales growth registered a 2% improvement versus the same period last year. However, adjusting for the extra leap year day and earlier Easter holidays in 2024, normalized SSSG clocked in a 4% improvement, supported by product and menu improvement efforts initiated in the prior year.
- In terms of profitability, the Group's gross margin clocked in at 22.0%, softening by 130 basis points from the same period last year, with investments in expansion and renovations partially mitigated by improving commodities. The impact was effectively offset by lower operating expenses as a percentage of sales, which registered a 140-basis point YoY contraction to 13.9%.
- Net income after tax registered at Php 182 million, improving by 6% from a 1Q24 base that benefitted from favorable effective tax rates and lower net interest costs. PIZZA's net profit margin likewise contracted by 30 bps to 5.2%.

Financial Condition

The Company's financial stability and financial position as of March 31, 2025, is as follows:

- Cash and cash equivalents stood at ₱988 million. Cash used in operating activities amounted to ₱12 million, with net cash used in investing activities totaling ₱222 million and net cash used in financing activities amounting to ₱98 million.
- Current ratio decreased to 1.3x as of March 31, 2025, relative to 2024's 1.6x. The cash conversion cycle lengthened to 37 days from 24 days as of end 2024. Receivable and inventory days stood at 34 and 60 respectively, while accounts payable came in at 57 days.
- Net property, plant and equipment, amounted to ₱2.4 billion as of March 31, 2025. Capital expenditures for the first quarter of the year totaled ₱293 million.

- As of March 31, 2025, the Company had ₱6.2 billion in interest-bearing debt, unchanged from the year-end level.
- Net debt-to-equity ratio is measured at 1.1x as of March 31, 2025, stable relative to the 1.2x figure as of year-end 2024. Considering only interest-bearing liabilities, the Company's net gearing ratio and net interest-bearing debt-to-EBITDA stood at 0.6x and 1.9x, respectively, as of March 31, 2025.

Key Performance Indicators (KPIs)

	Unaudited 1 st Quarter 2025	Unaudited 1 st Quarter 2024
Gross Profit Margin	22%	23%
Before Tax Return on Sales	5%	6%
Return on Sales	5%	6%
Interest-Bearing Debt-to-Equity	0.6x	0.7x
Current Ratio	1.3x	1.6x

Notes:

1 Gross Profit margin = Gross Profit / Net Revenue

2 Before Tax Return on Sales = Net Profit Before Tax / Net Revenue

3 Return on Sales = Recurring Net Profit After Tax / Net Revenue

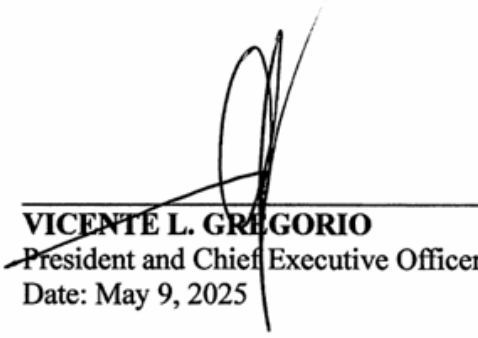
4 Interest-Bearing Debt-to-Equity = Loans Payable / Total Stockholders' Equity

5 Current Ratio = Total Current Assets / Total Current Liabilities

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHAKEY'S PIZZA ASIA VENTURES INC.


VICENTE L. GREGORIO

President and Chief Executive Officer

Date: May 9, 2025


MANUEL T. DEL BARRIO

Vice-President and Chief Financial Officer

Date: May 9, 2025

SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF
FINANCIAL POSITION

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
ASSETS		
Current Assets		
Cash	P988,293,587	P1,319,799,492
Trade and other receivables	1,390,789,994	1,560,225,051
Inventories	1,849,471,445	1,759,910,852
Prepaid expenses and other current assets	696,279,308	630,309,536
Total Current Assets	4,924,834,334	5,270,274,931
Noncurrent Assets		
Property and equipment	2,378,342,612	2,317,956,225
Intangible assets	10,362,922,686	10,354,987,940
Right-of-use assets	1,940,094,485	1,803,635,740
Deferred input value-added tax	889,705	1,336,297
Deferred tax assets- net	269,747,029	206,391,374
Other noncurrent assets	453,927,998	420,939,042
Total Noncurrent Assets	15,305,924,515	15,105,246,618
TOTAL ASSETS	P20,330,758,849	P20,375,521,549
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities	P1,770,775,369	P2,212,546,716
Short-term loans payable	1,320,000,000	1,000,000,000
Current portion of:		
Lease Liabilities	276,522,355	293,913,746
Long-term loans payable	47,932,514	47,819,494
Contract liabilities	46,395,633	101,014,383
Income tax payable	224,380,995	141,506,728
Total Current Liabilities	3,686,006,866	3,796,801,168
Noncurrent Liabilities		
Noncurrent current portion of:		
Long-term loans payable	4,824,638,477	5,144,751,497
Lease liabilities	1,994,861,413	1,827,842,338
Contract liabilities	58,394,063	121,045,193
Accrued pension costs	163,338,278	152,214,080
Dealers' deposits and other noncurrent liabilities	185,613,624	82,188,507
Deferred tax liabilities – net	396,952,983	396,952,983
Total Noncurrent Liabilities	7,623,798,838	7,724,994,598
Total Liabilities	11,309,805,704	11,521,795,766
Equity		
Capital stock	1,683,760,178	1,683,760,178
Additional paid-in capital	2,451,116,470	2,451,116,470
Retained earnings	4,827,148,820	4,645,088,555
Other components of equity	58,927,677	73,760,580
Total Equity	9,020,953,145	8,853,725,783
TOTAL LIABILITIES AND EQUITY	P20,330,758,849	P20,375,521,549

See accompanying Notes to the Unaudited Interim Condensed Consolidated Financial Statements.

SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES
**INTERIM CONDENSED CONSOLIDATED STATEMENTS OF
COMPREHENSIVE INCOME**
FOR THE THREE MONTHS ENDED MARCH 31, 2025 AND 2024

	2025 (Unaudited)	2024 (Unaudited)
REVENUES		
Net sales	P3,382,179,654	P2,979,031,132
Royalty and franchise fees	129,146,139	111,760,126
	3,511,325,793	3,090,791,258
COSTS OF SALES	(2,738,909,207)	(2,371,650,391)
GROSS INCOME	772,416,586	719,140,867
GENERAL AND ADMINISTRATIVE EXPENSES	(486,966,425)	(471,598,264,)
INTEREST EXPENSE	(106,054,230)	(81,500,943)
OTHER INCOME- net	12,749,989	7,036,817
INCOME BEFORE INCOME TAX	192,145,920	173,078,477
PROVISION FOR (BENEFIT FROM) INCOME TAX		
Current	83,076,360	72,578,028
Deferred	(72,990,705)	(70,975,144)
	10,085,655	1,602,883
NET INCOME	P182,060,265	P171,475,594
OTHER COMPREHENSIVE INCOME		
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:		
Translation gain from foreign subsidiaries	(11,124,681)	-
Tax Effect	(3,708,227)	-
	(14,832,908)	-
TOTAL COMPREHENSIVE INCOME	P167,227,357	P1,71,475,594
Basic/Diluted Earnings Per Share	P0.11	P0.10

**SHAKEY'S PIZZA ASIA VENTURES INC.
AND SUBSIDIARIES**

**INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE THREE MONTHS ENDED MARCH 31, 2025 AND 2024**

	Capital Stock	Additional Paid-in Capital	Retained Earnings	Other Components of Equity	Total
Balances at January 1, 2025	P1,683,760,178	P2,451,116,470	P4,645,088,555	P73,760,580	P8,853,725,783
Total comprehensive income	–	–	182,060,265	(14,832,903)	167,227,362
Balances at March 31, 2025	P1,683,760,178	P2,451,116,470	P4,827,148,820	P58,927,677	P9,020,953,145
Balances at January 1, 2024	P1,683,760,178	P2,451,116,470	P3,788,433,048	P35,899,720	P7,959,209,416
Total comprehensive income	–	–	171,459,913	-	171,459,913
Balances at March 31, 2024	P1,683,760,178	P2,451,116,470	P3,959,892,961	P35,899,720	P8,130,669,329

**SHAKEY'S PIZZA ASIA VENTURES INC.
AND SUBSIDIARIES**

**INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE THREE MONTHS ENDED MARCH 31, 2025 AND 2024**

	2025 (Unaudited)	2024 (Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	P192,145,920	P173,078,477
Adjustments for:		
Depreciation and amortization	224,312,809	157,835,073
Interest expense	106,054,230	81,500,943
Increase in accrued pension costs	11,124,198	9,172,231
Interest income	(212,252)	(81,443)
Unrealized foreign exchange loss (gain)	(266,183)	(235,815)
Income before working capital changes	533,158,722	421,269,466
Decrease (increase) in:		
Trade and other receivables	169,465,057	(206,134,221)
Inventories	(89,560,593)	192,402,378
Prepaid expenses and other current assets	(65,969,772)	219,375,103
Increase (decrease) in:		
Accounts payable and other current liabilities	(441,771,347)	(442,680,274)
Contract liabilities	(117,269,980)	10,952,496
Net cash generated from operations	(11,947,913)	195,184,948
Income tax paid	-	-
Interest received	212,252	81,443
Net cash provided by operating activities	(11,735,661)	195,266,391
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease (increase) in:		
Other noncurrent assets	(32,988,957)	(30,651,354)
Deferred input value added tax	446,592	3,494,391
Increase (decrease) in:		
Dealer's deposits and other noncurrent liabilities	103,425,117	(14,924,790)
Acquisition of property and equipment	(292,633,943)	(189,809,410)
Proceeds from redemption of financial assets at FVPL	-	-
Net cash used in investing activities	(221,751,191)	(266,540,303)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from availment of long- term loan	-	-
Proceeds from availment of short- term loan	-	-
Payment of interest	(69,116,666)	(61,476,502)
Payment of lease liability	(28,902,387)	(47,747,166)
Net cash provided by financing activities	(98,019,053)	(109,223,668)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	-	915,593
NET INCREASE IN CASH AND CASH EQUIVALENTS	(331,505,905)	(179,581,987)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,319,799,492	901,147,526
CASH AND CASH EQUIVALENTS AT END OF YEAR	P988,293,587	P721,565,539

SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. General Information

Corporate Information

Shakey's Pizza Asia Ventures Inc. Doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's" and "Peri-Peri".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

Approval and Authorization for the Issuance of the Unaudited Interim Condensed Consolidated Financial Statements

The unaudited interim condensed consolidated financial statements were approved and authorized for issuance by the Parent Company's Board of Directors (BOD) on May 9, 2025.

2. Basis of Preparation and Consolidation and Statement of Compliance

Basis of Preparation

The unaudited interim condensed consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) which are carried at fair value. The unaudited interim condensed consolidated financial statements are presented in Philippine peso, which is the Group's functional currency. All values are rounded off to the nearest million, except those otherwise indicated.

Statement of Compliance

The unaudited interim condensed consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis of Consolidation

The unaudited interim condensed consolidated financial statements comprise the unaudited interim condensed financial statements of the Parent Company and its wholly-owned subsidiaries and are prepared for the same reporting year as the Parent Company, using consistent accounting policies for like transactions and other events with similar circumstances.

Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and when it has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee),

- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee,
- Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the nine elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the unaudited interim condensed consolidated statement of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

The unaudited interim condensed consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

	Principal Activities	Place of Incorporation	Percentage of Ownership (%)
Bakemasters, Inc. (BMI) ^a	Manufacturer of pizza dough and pastries	Philippines	100%
PC International Limited (PCIL)	Restaurant business	Singapore	100%
Queensview International Limited (QIL)	Trademark	British Virgin Islands	100%
Shakey's International Limited (SIL)	Trademark	Hong Kong	100%
Shakey's Seacrest Incorporated (SSI)	Trademark	Philippines	100%
Shakey's Pizza Regional Foods Limited (SPRFL)	Trademark	Hong Kong	100%
Shakey's Pizza Commerce Inc. (SPCI)	Trading of goods	Philippines	100%
Wow Brand Holdings, Inc. (WBHI)	Restaurant business	Philippines	100%

3. Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Company's financial statements are consistent with those of the previous financial year except for the following new accounting pronouncements.

Unless otherwise indicated, the Group does not expect that the adoption of the said pronouncements to have a significant impact on its consolidated financial statements.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*
- Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*
- *Annual Improvements to PFRSs 2018-2020 Cycle*
 - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
 - Amendments to PFRS 9, *Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities*
 - Amendments to PAS 41, *Agriculture, Taxation in fair value measurements*
- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*
- Amendments to PAS 8, *Definition of Accounting Estimates*
- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2024

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

4. Business Combinations

Acquisition of Potato Corner (PC) Business

On March 5, 2022, the Group entered into various purchase agreements (the “Agreements”) with Cinco Group for the assets and intellectual property related to the PC business. The acquisition also involved owning and operating all company-owned stores, as well as serving as brand-owner and franchisor of stores being operated by franchisees both domestically and internationally. The agreements also include purchase of 100% shares in the PC offshore entities. The agreements were considered a linked transactions and accounted as one business combination at the Group’s consolidated financial statements.

Potato Corner is a food franchise known for its flavored French fries.

In December 2022, the Group and the seller made amendments in the agreements dated March 5, 2022. The fair value of the identifiable net assets acquired amounted to ₱2,540.0 million at date of acquisition. The current assets acquired composed of cash, receivables, prepayments, and inventories with fair values amounting to ₱20.5 million, ₱14.5 million, ₱0.9

million and ₱39.0 million, respectively at date of acquisition. The noncurrent assets acquired composed of property and equipment, security deposits, and trademarks with fair values amounting to ₱78.0 million, ₱42.0 million and ₱3,208.8 million, respectively at date of acquisition. The liabilities assumed composed of accounts payable and other current liabilities amounting to ₱61.5 million at date of acquisition. The carrying values of the assets and liabilities assumed is the same with its fair value at date of acquisition except for the trademarks with carrying amount of ₱2,467.4 million at date of acquisition.

The fair value of property and equipment was measured using the replacement cost method while the fair value of the trademark was measured using the income approach. The revenue growth and discount rates used to measure the fair value of trademark are 2% and 11%, respectively.

As of December 31, 2022, the fair values of the assets acquired assumed were finalized; no changes from the initial recognition were recognized by the Group.

The goodwill of ₱60.9 million reflects the expected growth in the Group's business and Group management attributes the goodwill to achieving synergies and economies of scale arising from its common processes from its existing operations and contacts with suppliers and other partners to improve cost and efficiency. The goodwill is not deductible for tax purposes.

5. Segment Information

Segment information is prepared on the following bases:

Business Segments

For management purposes, the Group is organized into three business activities - Restaurant sales, franchise and royalty fees and commissary sales. This segmentation is the basis upon which the Group reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represents payment of subdealers for use of the Shakey's brand.
- Commissary sales comprise third party sales other than aforementioned activities.

Inter-segment Transactions

Segment revenue, segment expenses and operating results include transfers among business segments. The transfers are accounted for at competitive market prices charged to unrelated customers for similar services. Such transfers are eliminated upon consolidation.

The Group's chief operating decision maker monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

On a consolidated basis, the Group's performance is evaluated based on consolidated net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRS measures.

The following table shows the reconciliation of the consolidated EBITDA to consolidated net income for the nine months ended March 31, 2025 and 2024:

	March 31, 2025	March 31, 2024
Consolidated EBITDA	P522,300,707	P412,333,050
Depreciation and amortization	(224,312,809)	(157,835,073)
Provision for income tax	(10,085,655)	(1,602,883)
Interest expense	(106,054,230)	(81,500,943)
Interest income	212,252	81,443
Consolidated net income	P182,060,265	P171,475,594

6. Cash and Cash Equivalents

	March 31, 2025	December 31, 2024
Cash on hand	P86,015,130	P125,488,014
Cash in banks	902,278,457	1,194,311,478
	P988,293,587	P1,319,799,492

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash and cash equivalents amounted to P0.2 million and P0.1 million for the three months ended March 31, 2025 and 2024, respectively.

7. Trade and Other Receivables

	March 31, 2025	December 31, 2024
Trade:		
Franchisee	P446,229,045	P670,262,787
Third parties	224,528,003	564,620,395
Related parties	24,138,693	21,214,586
Royalty receivable	73,956,125	79,199,179
Receivable from:		
Franchisees	281,959,360	71,820,924
National Advertising Fund (NAF)	57,642,000	43,210,801
Employees	42,415,274	33,674,196
Others	254,208,634	89,970,323
	1,405,077,134	1,573,973,191
Less allowance for doubtful account	14,287,140	13,718,140
	P1,390,789,994	P1,560,255,051

Below are the terms and conditions of the financial assets:

- Trade receivables are non-interest-bearing and are normally collectible within 10 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from National Advertising Fund (NAF) pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such as management fees, freight and gas expenses and are non-interest bearing and generally have 30 to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.

- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.

The movements of allowance for doubtful accounts are as follows:

	March 31, 2025			December 31, 2024		
	Trade and Others	Receivables from Employees	Total	Trade and Others	Receivables from Employees	Total
Balance at beginning of year	P11,703,862	P2,014,278	P13,718,140	P7,825,160	P2,014,278	P9,839,438
Provision	569,000	–	569,000	3,878,702	–	3,878,702
Balance at reporting date	P12,272,862	P2,014,278	P14,287,140	P11,703,862	P2,014,278	P13,718,140

8. Inventories

	March 31, 2025	December 31, 2024
At cost -		
Finished goods	P17,369,034	P18,698,220
At NRV:		
Merchandise	1,767,102,232	1,678,774,619
Raw materials - food	30,359,037	35,443,589
Raw materials - packaging	34,641,142	26,994,424
	P1,849,471,445	P1,759,910,852

Allowance for inventory obsolescence amounted to P4.8 million as at March 31, 2025 and December 31, 2024.

9. Prepaid Expenses and Other Current Assets

	March 31, 2025	December 31, 2024
Advances to suppliers	P293,077,918	P353,073,156
Prepaid taxes	203,355,196	99,021,443
Prepaid expenses	149,201,234	131,622,574
Input Vat	50,644,960	46,592,363
	P696,279,308	P630,309,536

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance and dues and subscription and are amortized monthly over a period of one year.

10. Property and Equipment

	Building	Leasehold Improvements	Furniture, Fixtures and Equipment	Machinery and Equipment	Transportation Equipment	Cost of Shops and Maintenance Tools	Glassware and Utensils	Construction in-progress	Total
Cost									
Balance at December 31, 2023	P249,296,580	P1,925,859,134	P1,675,352,318	P260,492,253	P44,425,435	P56,151,847	P44,937,970	P42,411,254	P4,298,926,791
Additions	–	512,344,376	312,466,910	64,011,882	18,430,678	66,387,944	9,694,204	1,594,895	984,930,889
Disposals	(2,616,785)	(67,632,100)	(41,296,573)	–	(1,691,269)	(4,157,082)	(886,655)	(20,651,890)	(138,932,354)
Reclassification	–	(4,201,357)	–	–	–	–	–	–	(4,201,357)
Balance at December 31, 2024	P249,296,580	P2,366,370,053	P1,946,522,655	P324,504,135	P61,164,844	P118,382,709	P53,745,519	P23,354,259	P5,140,723,969
Additions	–	177,523,613	71,606,114	60,898,436	6,333,581	4,624,734	4,030,956	–	325,017,434
Disposals/Reclassifications	(2,616,783)	–	–	–	–	–	–	(367,377)	(2,984,160)
Balance at March 31, 2025	P246,679,797	P2,543,893,666	P2,018,128,769	P385,402,571	P67,498,425	P123,007,443	P57,776,475	P22,986,882	P5,465,374,028
Accumulated Depreciation									
Balance at December 31, 2023	90,553,515	1,027,255,341	1,083,909,551	155,434,901	23,586,116	44,116,595	40,290,189	–	2,465,146,208
Depreciation	22,831,813	229,319,476	153,743,947	19,941,758	5,177,836	25,621,528	8,580,242	–	465,216,600
Disposals	(4,233,049)	(58,887,176)	(42,238,169)	–	–	(3,517,491)	(726,651)	–	(109,602,536)
Reclassification	–	2,007,472	–	–	–	–	–	–	2,007,472
Balance at December 31, 2024	109,152,279	1,199,695,113	1,195,415,329	175,376,659	28,763,952	66,220,632	48,143,780	–	2,822,767,744
Depreciation	3,577,816	65,497,794	44,930,823	5,022,153	2,027,526	6,242,911	2,451,615	–	129,750,639
Disposals/Reclassifications	–	21,235,598	20,497,431	87,569,608	2,528,894	2,681,503	–	–	134,513,033
Balance at March 31, 2025	112,730,094	1,286,428,505	1,260,843,583	267,968,420	28,763,952	75,145,046	50,595,396	–	3,807,031,416
Net Book Value									
Balance at December 31, 2024	P137,527,516	P1,166,674,940	P751,107,326	P149,127,476	P32,400,892	P52,162,077	P5,601,739	P23,354,259	P2,317,956,225
Balance at March 31, 2025	P133,949,703	P1,257,465,161	P757,285,186	P117,434,151	P34,178,053	P47,862,397	P7,181,079	P22,986,882	P2,378,342,612

There are no idle assets as at March 31, 2025 and December 31, 2024. The Group has no property and equipment that are used as collateral for existing loans payable.

11. Intangible Assets

The Group's intangible assets consist of:

	March 31, 2025	December 31, 2024
Goodwill	₱1,324,852,131	₱1,324,852,131
Trademarks	8,785,102,835	8,769,089,243
Software	249,065,673	256,864,190
Franchise right	3,902,047	4,182,376
	₱10,362,922,686	₱10,354,987,940

In 2016, goodwill amounting to ₱1,078.6 million was recognized in connection with its acquisition of BMI while trademarks amounting to ₱4,987.1 million was recognized and treated as acquisition of assets based on relevant accounting standards since such transaction did not qualify as an acquisition of a business.

On April 2, 2019, SPAVI and I-Foods, Inc. (IFI) entered into a purchase agreement (the "Agreement") for the rights, title and interest to the Peri-Peri (P2) Business, including the properties, assets, and rights which are related to or are used in the P2 Business. Such transaction was accounted for as an acquisition of a business and additional goodwill and trademarks amounting to ₱185.5 million and ₱562.2 million were recorded as at the date of acquisition.

P2 Business is a casual and full-service restaurant brand in the Philippines. The restaurant offers variety of food and sauces such as peri-peri chicken, pizza and pasta.

On June 1, 2019 (the acquisition date), SPAVI and WBHI, a newly-incorporated subsidiary, executed a deed of assignment, wherein SPAVI, assigned, transferred and conveyed all its rights under the Agreement, except with respect to SPAVI's rights under the Agreement pertaining to Trademarks, Know-How and Confidential Information, and Intellectual Properties (collectively, the "Intangible Assets") of the P2 Business, to WBHI. Subsequently, WBHI and IFI executed a deed of absolute sale of assets wherein I-Foods sold, transferred and conveyed to WBHI the title, rights, material and physical possession of, and interest in, the assets related to the P2 Business. On the same date, as part of the acquisition of the P2 business, SPAVI acquired 100% ownership of AWIL, which is the owner of the intangible assets relevant to the P2 Business.

On August 24, 2020, the Group entered into a master franchise agreement with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Group the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into sub-franchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

On November 17, 2021, the Group executed a deed of assignment with DBE Project, Inc. acquiring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.

Increase in trademarks and goodwill as of December 31, 2022 amounting to ₱3,208.8 million and ₱60.85 million, respectively, pertains to the business combination recognition during the year.

12. Right-of-Use Assets and Lease Liabilities

Group as a lessee

The Group has lease contracts for its office spaces and stores. Lease contracts office spaces usually has terms of 20 to 25 years while leases of stores usually has terms of 3 to 15 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets.

The Group also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of this account follows:

	March 31, 2025	December 31, 2024
Cost		
Balance at beginning of year	₱3,184,689,460	₱2,767,508,242
Additions	351,965,692	735,358,017
Pre-terminations	(82,988,194)	(318,176,799)
Balance at end of year	3,453,666,958	3,184,689,460
Accumulated Amortization		
Balance at beginning of year	1,381,053,720	1,226,877,353
Amortization	214,425,396	431,497,900
Pre-terminations	(81,906,643)	(277,321,533)
Balance at end of year	1,513,572,473	1,381,053,720
Net Book Value	₱1,940,094,485	₱1,803,635,740

The rollforward analysis of lease liabilities follows:

	March 31, 2025	December 31, 2024
Balance at beginning of year	₱2,121,756,084	₱1,830,838,499
Additions	358,130,949	689,806,537
Interest expense	75,200,694	123,841,072
Payments	(283,703,959)	(473,742,119)
Pre-terminations	—	(48,987,905)
Balance at end of year	2,271,383,768	2,121,756,084
Current portion of lease liabilities	276,522,355	293,913,746
Lease liabilities -net of current portion	₱1,994,861,413	₱1,827,842,338

The Group has lease contracts for stores that contains variable payments based on the gross sales. The following provides information on the Group's variable lease payments, including the magnitude in relation to fixed payments:

h8

	Fixed Payments	Variable Payments	Total
Fixed	₱72,556,251	₱—	₱72,556,251
Variable rent with minimum payment	68,460,737	43,301,360	111,762,097
Variable rent only	—	1,393,943	1,393,943
As at March 31, 2025	₱141,016,988	₱44,695,303	₱185,712,291

	Fixed Payments	Variable Payments	Total
Fixed	P204,569,551	P—	P204,569,551
Variable rent with minimum payment	175,489,577	87,544,898	263,034,475
Variable rent only	—	7,333,957	7,333,957
As of December 31, 2024	P380,059,128	P94,878,855	P474,937,983

13. Accounts Payable and Other Current Liabilities

	March 31, 2025	December 31, 2024
Trade:		
Suppliers	P412,118,044	P1,113,279,905
Related parties	149,360,274	150,535,928
Nontrade	246,167,230	248,303,761
Accrued expenses:		
Suppliers	499,055,085	378,641,401
Utilities	9,617,455	39,460,850
Salaries and wages	57,347,337	76,928,151
Customers loyalty	51,159,170	43,636,958
Other payables	345,950,774	161,759,762
	P1,770,775,369	P2,212,546,716

Below are the terms and conditions of the financial liabilities:

- Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.
- Nontrade payables consist mainly of reimbursable expenses to officers and employees, payable to contractors and employment agencies which are normally settled in 30 to 90 days' term
- Accrued expenses, which consist mainly of accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer purchases within the next financial year. Revenue is recognized upon actual usage or expiration whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.

Other payables consist of the following:

	March 31, 2025	December 31, 2024
Output VAT	P26,844,184	P71,306,989
Customers' deposits	147,658,354	23,412,766
Provision	46,575,601	-
Withholding tax payable	32,794,452	35,159,660
Retention Payable	22,421,424	18,491,714
Fun certificates payable	5,556,616	6,333,130
SSS, Philhealth and Pag-ibig payables	-	2,275,363
Others	24,432,132	4,780,140
	P345,950,774	P161,759,762

14. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Group; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the three months ended March 31, 2025 and 2024, the Group has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Group, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Group:

Category	Nature	Year	Amount/ Volume of transaction	Outstanding Balance		Terms	Conditions
				Receivable	Payable		
Century Pacific Group Inc. (CPGI, Ultimate Parent Company)							
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2025	1,941,710	3,082,080	692,543	30-day; non-interest bearing	Unsecured
		2024	7,766,842	3,082,080	1,385,087		
Companies with common members of BOD and stockholders as the Group							
The Pacific Meat Company Inc. (PMCI)							
Sales	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2025	4,175,566	12,600,417	—	30-day; non-interest bearing	Unsecured; not impaired
		2024	14,772,502	12,394,892	—		
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2025	37,006,698	—	105,981,216	30-day; non-interest bearing	Unsecured
		2024	177,074,571	—	122,114,155		
DBE Project Inc. (DBE)							
Trade sales and service income	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2025	—	—	—	30-day; non-interest bearing	Unsecured; not impaired
		2024	-	1,962,435	298,043		
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost-plus basis	2025	—	—	—	30-day; non-interest bearing	Unsecured; not impaired
		2024	—	—	—		
Century Pacific Food Inc. (CPFI)							
Sales	Sale of goods at prices (normally on cost plus basis) mutually agreed upon by both parties	2025	6,424,768	8,456,196	—	30-day; non-interest bearing	Unsecured; not impaired
		2024	25,436,328	3,775,179	—		
Purchases	Purchase of raw materials and goods at agreed prices usually on a cost plus basis	2025	9,828,764	—	42,686,515	30-day; non-interest bearing	Unsecured
		2024	44,105,908	—	26,738,643		
		2025		24,138,693	149,360,274		
		2024		21,214,586	150,535,928		

Compensation of Key Management Personnel

The salaries and pension costs of key management personnel in 2025 and 2024 are as follows:

	For the three months ended March 31,	
	2025	2024
Salaries	₱15,643,128	₱14,821,594
Pension costs	10,245,192	9,416,197
	₱25,888,320	₱24,237,791

There are no other short-term and long-term benefits given to the key management personnel.

15. Short-term Loans Payable

	March 31, 2025	December 31, 2024
Balance at beginning of year	₱1,000,000,000	₱700,000,000
Additions	320,000,000	300,000,000
Balance at end of year	₱1,320,000,000	₱1,000,000,000

As at March 31, 2025, the loan has outstanding amount of ₱1,320.0 million with interest rates ranging from 5.25% to 5.7% per annum. Interest expense pertaining to short-term loans amounting to ₱4.9 million and ₱4.9 million was recognized for the periods ended March 31, 2025 and 2024, respectively.

16. Long-term Loan PayableLong-term facility loan

On June 8, 2016, the Group entered into an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of ₱5,000.0 million.

The loan is payable within 10 years to commence on the 12th month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of ₱25.0 million and a final payment of ₱4,550.0 million.

The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.

The loan facility also contains a prepayment provision which allows the Group to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.

On December 22, 2016, the Group notified BDO of its intention to prepay the loan amounting to ₱1,000.0 million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability as at December 31, 2016.

As long as any portion of the loan is outstanding and until payment in full of all amounts payable by the Group under the loan documents are made, the Group is required to comply with certain affirmative covenants, unless the Lender shall otherwise give its consent in writing:

- a. Ensure that at all times its obligations will constitute its secured, direct, unconditional and unsubordinated obligations, and any of its residual obligation not satisfied out of the proceeds of the Collateral shall rank and will rank at all times at least in priority of payment and in all other respects with all its unsecured obligations, save for such obligations in respect of which a statutory preference is established solely by operation of law.
- b. The net proceeds from the loan shall be used for the purpose of refinancing the bridge loan.
- c. Financial covenant during the term of the Term Loan:
 - i. its Debt Service Coverage Ratio is at least 1.2x. Debt Service Coverage Ratio is as of the date of determination, the ratio of EBITDA less regular dividends and advances to shareholders over Debt Service. For purposes hereof, "EBITDA" means operating profit before interest, taxes, depreciation and amortization, each item determined in accordance with PFRSs, and the term "Debt Service" means the aggregate amount of the succeeding year's principal amortization for the Loan, interest, fees and other financial charges made or due in respect thereof payable by the Borrower, provided that one (1) year prior to the maturity of the Loan, "Debt Service Coverage Ratio" shall mean the ratio of sum of the beginning cash balance and EBITDA less regular dividends and advances to shareholders over Debt Service;
 - ii. its Debt to Equity Ratio does not exceed 5.0x within the first two years from the Borrowing under the Term Loan and 4.0x thereafter.

The foregoing financial covenant shall be tested every six months based on annual audited or unaudited semi-annual consolidated financial statements. On January 27, 2017, the OLSA was amended to include June 30, 2017 as the commencement date for the testing of the financial covenant ratios.

- d. Within the period required, open and establish the Debt Service Reserve Account (DSRA); and ensure that the funds deposited in the DSRA is at all times maintained in accordance with the agreement. As at March 31, 2025 and December 31, 2024, the balances of DSRA have been applied to the loan balance.
- e. Prior to the assignment or transfer of any trade names, copyrights, trademarks, patents and other intellectual property rights or licenses currently held by the Group or any wholly owned subsidiary of the Group, the Group shall pledge in favor of the Lender, under the terms and conditions of the Pledge under the Omnibus loan and security Agreement, all the outstanding shares of the Group in such wholly-owned subsidiary.

As at March 31, 2025 and December 31, 2024, the Group is in compliance with the covenants.

Bank of the Philippines Islands (BPI) Loan

On February 24, 2022, the Group entered into a loan agreement with Bank of the Philippines Islands (the Lender). The Lender provided a principal amount of 1,600.0 million, payable in ten years from March 2, 2022 (the value date). The loan has an effective interest rate of 4.3% payable monthly until paid in full.

The loan agreement also contains a prepayment provision which allows the Group to make optional prepayments in the amount of ₱320.0 million on March 2, 2025, ₱8.0 million on March 2, 2026, and a final payment of ₱1,232.0 million on maturity date.

As of March 2, 2025, the loan has a new effective interest rate is 6.3% payable monthly. A portion of the Company's long-term loan was reclassified to short-term. Specifically, ₱320.0 million of the ₱1,600.0 million long-term loan was reclassified to short-term borrowings, reflecting the portion due within the next 12 months in accordance with the loan agreement. This reclassification has been made to appropriately reflect the current maturity profile of the loan in the financial statements.

The Group is not subject to any loan covenants from BPI loan.

The breakdown of the loan is as follows:

	March 31, 2025	December 31, 2024
BDO loan - principal	₱3,597,934,622	₱3,597,934,622
Less unamortized debt issue costs	5,363,631	5,363,631
BDO loan – net of unamortized debt issue cost	3,592,570,991	3,592,570,991
BPI loan	1,280,000,000	1,600,000,000
Less current portion of long-term loan	47,932,514	47,819,494
Noncurrent portion	₱4,824,638,477	₱5,144,751,497

Interest expense amounting to ₱69.1 million and ₱61.5 million was recognized for the three months ended March 31, 2025 and 2024, respectively.

19. Equity

Capital Stock

	Number of shares	Amount
Authorized capital stock - ₱1 par value:	2,000,000,000	₱2,000,000,000
Issued and outstanding capital stock - ₱1 par value	1,683,760,178	1,683,760,178

Below is the Parent Company's track record of the registration of securities:

Date of SEC Order Rendered Effective or Permit to Sell	Event	Authorized Capital Stock	Issued Shares	Issue Price
	Registered and Listed Shares (Original Shares)	2,000,000,000	1,179,321,053	₱1.00
December 1, 2016	Initial Public Offering (IPO)			
	Primary	2,000,000,000	104,000,000	11.26
	Secondary	2,000,000,000	202,000,000	11.26
	Over-allotment Option	2,000,000,000	46,000,000	11.26
August 6, 2021	Issuance	2,000,000,000	152,439,025	7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares are held by 40 equity holders as at March 31, 2025 and 43 equity holders as at December 31, 2024.

Retained Earnings

Details of cash dividends declared in 2024 are as follows:

Date of Declaration	Dividend		Record Date
	Rate (per share)	Amount	
June 20, 2022	0.03	50,512,805	July 4, 2022
June 20, 2023	0.10	168,376,017	July 31, 2023
April 15, 2024	0.20	336,752,036	May 15, 2024

There is no outstanding dividends payable as at March 31, 2025 and December 31, 2024.

Undistributed earnings of the subsidiaries included in the Group's retained earnings amounting to ₱206.6 million as at March 31, 2025 and ₱186.1 million as at December 31, 2024 are not currently available for dividend distribution.

APIC

Amount received in excess of the par values of the shares issued amounting to ₱2,451.1 million were recognized as "APIC" as at March 31, 2025 and December 31, 2024, respectively.

20. Earnings per Share (EPS)

Basic EPS is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments as of March 31, 2025 and December 31, 2024, hence, diluted EPS is the same as the basic EPS.

The Group's EPS were computed as follows:

	For the three months ended March 31,	
	2025	2024
(a) Net income (loss)	₱182,060,265	₱171,475,594
(b) Weighted average number of shares outstanding	1,683,760,178	1,683,760,178
Basic/ diluted EPS (a/b)	₱0.11	₱0.10

21. Financial Risks Management Objectives and Policies

The Group's principal financial instruments comprise cash and cash equivalents, AFS investments and loan to a related party. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as trade and other receivables, rental deposit, accounts payable and other current liabilities arising directly from operations and dividends payable.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and equity price risk on AFS investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

Credit Risk. Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. The main risks arising from the Group's financial instruments are credit risk, liquidity risk and equity price risk on AFS investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

The table below shows the maximum exposure to credit risk for the Group's financial assets, without taking account of any collateral and other credit enhancements:

	March 31, 2025	December 31, 2024
Cash*	P902,278,457	P1,194,311,478
Trade and other receivables	1,390,789,994	1,560,255,051
Rental and other deposits	431,225,292	398,236,335
Financial assets at FVOCI	26,000,000	26,000,000
Total credit risk exposure	P2,750,293,743	P3,178,802,864

*Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

March 31, 2025						
	Neither Past Due	Past Due but not Impaired			Expected Credit Loss	Total
	nor Impaired	1–180 Days	Over 181 days	Subtotal		
Cash*	P902,278,457	P–	P–	P–	P–	P902,278,457
Trade and other receivables	1,022,987,167	357,462,179	10,909,648	368,371,827	13,718,140	1,405,077,134
Rental and other deposits	347,128,441	–	80,799,558	80,799,558	3,297,293	431,225,292
Financial assets at FVOCI	26,000,000	–	–	–	–	26,000,000
	P2,298,394,065	P357,462,179	P91,709,206	P449,171,385	P17,015,433	P2,764,580,883

*Excluding cash on hand.

December 31, 2024						
	Neither Past Due	Past Due but not Impaired			Expected Credit Loss	Total
	nor Impaired	1–180 Days	Over 181 days	Subtotal		
Cash*	P1,194,311,478	P–	P–	P–	P–	P1,194,311,478
Trade and other receivables	1,192,452,224	356,893,179	10,909,648	367,802,827	13,718,140	1,573,973,191
Rental and other deposits	314,139,484	–	80,799,558	80,799,558	3,297,293	398,236,335
Financial assets at FVOCI	26,000,000	–	–	–	–	26,000,000
	P2,726,903,186	P356,893,179	P91,709,206	P448,602,385	P17,015,433	P3,192,521,004

*Excluding cash on hand.

A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.

The tables below show the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

March 31, 2025				
	High grade	Medium grade	Standard grade	Total
Cash*	P902,278,457	P–	P–	P902,278,457
Trade and other receivables	139,906,094	459,139,069	791,744,831	1,390,789,994
Rental and other deposits	51,643,080	–	379,582,212	431,225,292
Financial assets at FVOCI	26,000,000	–	–	26,000,000
	P1,119,827,631	P459,139,069	P1,171,327,043	P2,750,293,743

*Excluding cash on hand.

	December 31, 2024			
	High grade	Medium grade	Standard grade	Total
Cash*	P1,194,311,478	P–	P–	P1,194,311,478
Trade and other receivables	309,371,151	459,139,069	791,744,831	1,560,255,051
Rental and other noncurrent assets	15,356,830	–	379,582,212	394,939,042
Financial assets at FVOCI	26,000,000	–	–	26,000,000
	P1,545,039,459	P459,139,069	P1,171,327,043	P3,175,505,571

*Excluding cash on hand.

Financial assets classified as “high grade” are those cash and cash equivalents transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while “medium grade” includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as “standard grade” are those financial assets with little history of default on the agreed terms of the contract.

Liquidity Risk. Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Group’s objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Group maintains sufficient cash to finance its operations.

The Group manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Group also maintains a financial strategy that the scheduled debts are within the Group’s ability to generate cash from its business operations.

The tables below summarize the maturity profile of the Group’s financial liabilities based on contractual undiscounted payments. The tables also analyze the maturity profile of the Group’s financial assets in order to provide a complete view of the Group’s contractual commitments and liquidity.

	March 31, 2025					
	Due and Demandable	< 90 Days	91–180 Days	181–365 Days	Over 365 Days	Total
Cash	P988,240,863	P–	P–	P–	P–	P988,240,863
Trade and other receivables	1,022,987,168	270,626,363	66,946,969	5,601,706	24,627,788	1,560,255,051
Rental and other deposits	350,425,734	–	–	–	80,799,558	431,225,292
Financial assets at FVOCI	26,000,000	–	–	–	–	328,399,312
	2,387,653,765	270,626,363	66,946,969	5,601,706	105,427,346	2,836,256,149
Accounts payable and other current liabilities:						
Trade payables	–	489,397,490	–	–	–	489,397,490
Nontrade payables	–	246,167,230	–	–	–	246,167,230
Accrued expenses	–	617,179,048	–	–	–	617,179,048
Other payables*	–	345,950,774	–	–	–	345,950,774
Dealers’ deposit and other noncurrent payables	–	–	–	–	185,613,624	185,613,624
Long-term loans payable**	47,932,514	–	–	–	4,824,638,477	4,872,570,991
	47,932,514	1,048,253,312	–	–	5,289,633,541	6,385,819,366
Liquidity gap	P2,339,721,251	(P1,428,068,179)	P66,946,969	P5,601,706	(P4,904,824,755)	(P3,920,623,008)

*Excluding statutory payables.

**Including future interest payments.

December 31, 2024						
	Due and Demandable	< 90 Days	91–180 Days	181–365 Days	Over 365 Days	Total
Cash	P1,319,799,492	P–	P–	P–	P–	P1,319,799,492
Trade and other receivables	1,192,452,225	270,626,363	66,946,969	5,601,706	24,627,788	1,560,255,051
Rental and other deposits	314,139,484	–	–	–	80,799,558	394,939,042
Financial assets at FVOCI	26,000,000	–	–	–	–	26,000,000
	2,852,391,201	270,626,363	66,946,969	5,601,706	105,427,346	3,300,993,585
Short-term loans**	–	–	–	1,015,328,142	–	1,015,328,142
Accounts payable and other current liabilities:						
Trade payables	–	1,263,815,833	–	–	–	1,263,815,833
Nontrade payables	–	301,027,152	–	–	–	301,027,152
Accrued expenses	–	538,667,360	–	–	–	538,667,360
Other payables*	–	53,017,751	–	–	–	53,017,751
Dealers' deposit and other noncurrent payables	–	–	–	–	82,188,507	82,188,507
Long-term loans payable**	–	–	–	–	5,897,225,843	5,897,225,843
Lease Liability	–	–	–	589,572,083	2,495,567,534	3,085,139,617
	–	2,156,528,096	–	1,604,900,225	8,474,981,884	12,236,410,205
Liquidity gap	P2,852,391,201	(P1,885,901,733)	P66,946,969	(P1,599,298,519)	(P8,639,554,538)	(P8,935,416,620)

*Excluding statutory payables.

**Including future interest payments.

Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to others stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group adjust the dividend payment to stockholders, return capital to stockholders or issue new shares.

The Group's debt-to-equity ratios is as follows:

	March 31, 2025	December 31, 2024
Total liabilities	11,132,349,353	11,521,795,766
Total equity	9,021,374,051	8,853,725,783
	1.23:1	1.30 :1

22. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

Financial Instruments Whose Carrying Amounts Approximate Fair Value. Management has determined that the carrying amounts of cash, trade and other receivables, accounts payable and other current liabilities and dividends payable, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

Other Financial Instruments. Set out below is a comparison by category of carrying amounts and estimated fair values of the Group's financial instruments other than those described above:

As at March 31, 2025				
		Fair Value		
	Date of Valuation	Carrying Value	Level 1 Quoted	Level 2 Significant Observable Input
Assets for which fair values are disclosed -				
Rental deposits	March 31, 2025	₹394,939,042	₹—	₹314,139,484
Liabilities for which fair values are disclosed:				
Long-term loans payable	March 31, 2025	₹4,824,638,477	₹—	₹4,824,638,477
Dealers' deposits	March 31, 2025	104,789,696	—	104,789,696
		₹4,929,428,173	₹—	₹4,929,428,173

As at December 31, 2024				
	Date of Valuation	Carrying Value	Fair Value	
			Level 1 Quoted	Level 2 Significant Observable Input
Assets for which fair values are disclosed -				
Rental deposits	December 31, 2024	420,939,042	–	313,094,209
		P420,939,042	P–	P313,094,209
Liabilities for which fair values are disclosed:				
Long-term loans payable	December 31, 2024	P5,192,570,991	P–	P4,437,875,060
Dealers’ deposits	December 31, 2024	82,188,507	–	61,131,763
		P5,274,759,498	P–	P4,499,006,823

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Rental Deposits. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 1.59% to 8.56% as at March 31, 2025 and December 31, 2024.

Long-term loans Payable. The fair value of loan payable which was discounted using prevailing market rate of 5.99% as at March 31, 2025 and December 31, 2024 approximates the carrying value since these bear interest at current market rates. Fair value category is Level 2, significant observable inputs.

Dealers' Deposits. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 6.10% as at March 31, 2025 and December 31, 2024.

As at March 31, 2025 and December 31, 2024, there were no transfers between Level 1 and 2 fair value measurements.